Facts and Figures on the Bavarian dairy sector in 2018

The Bavarian cow herd:
- 79.3% Simmental
- 10.8% Brown cattle
- 7.2% Holstein Frisian
- 2.7% other breeds

dairy cow population: 1,154,373

dairy farmers: 28,988

115 recognised producer organisations (PO) & associations of PO pool 16,795 dairy farmers

average milk yield per cow and year: 7,302 kg

cow milk production: 8,428,743 t

cow milk delivery of the Bavarian dairy farmers to dairies: 7,938,193 t

milk delivery to Bavarian dairies: 9,391,969 t

thereof: 93% conventional
7% organic

Weighted average prices¹ ct/kg for cow milk in Bavaria

<table>
<thead>
<tr>
<th>product</th>
<th>value 1,000 €</th>
<th>volume 1,000 t</th>
</tr>
</thead>
<tbody>
<tr>
<td>conventionally produced milk</td>
<td>36.34</td>
<td>35.30</td>
</tr>
<tr>
<td>organically produced milk</td>
<td>48.50</td>
<td>48.43</td>
</tr>
</tbody>
</table>

¹Farm-gate price, including all premiums and deductions, excluding VAT, excluding final and back payments

Production volume of selected products of Bavarian dairy companies

- yoghurt: 222,286 t
- sour milk & kefir: 48,706 t
- cream & cream products: 108,210 t
- drinking milk: 830,833 t
- mixed milk products & drinks: 1,125,425 t
- buttermilk: 9,918 t
- condensed & dry milk: 82,830 t
- whey incl. concentrates & whey products: 4,591,099 t

butter: 93,932 t

export* total
- value 1,000 €: 96,516
- volume 1,000 t: 17.1

share of EU members
- 93.2%

import* total
- value 1,000 €: 63,762
- volume 1,000 t: 12.6

share of EU members
- 97.6%

Export* total
- value 1,000 €: 1,144,410
- volume 1,000 t: 1,157,4

share of EU members
- 93.2%

Import* total
- value 1,000 €: 642,634
- volume 1,000 t: 1,236,8

share of EU members
- 98.8%

Foreign dairy trade of Bavaria

* last update: May 2019

Bavarian State Research Center for Agriculture
Institute for Food and Market